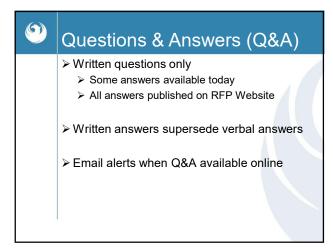


Agenda > RFP Basics Scope of Work > Proposer Instructions ➤ Evaluation Criteria ➤ Questions & Answers Session > Transparency Policy



**Q&A** Deadline ➤ Submit questions by November 21, 2023 > 2:00 p.m. local Phoenix time > Email: procurement.request.ced@phoenix.gov Answers available by December 5, 2023 https://solicitations.phoenix.gov/Solicitations/Details/1635

**Proposal Deadline Friday** January 12, 2024 2:00 p.m. local Phoenix time Late proposals will be rejected.

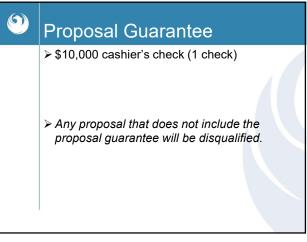
Minimum Qualifications ➤ Proposer ➤ Successfully completed at least 1 mixed-use development project in the last 7 years. Purchase Price > \$5,790,000 (minimum) > May offer combination of cash payment and public benefit > Any proposal that does not include the minimum qualifications will be disqualified.

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24th St and Broadway Rd (Dr. Martin Luther King Jr. Blvd) Parcel Disposition and Redevelopment 11/07/2023





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Proposer Instructions

> Proposal Packet

> 1 signed & notarized original proposal

> 10 color copies of the proposal

> Adobe PDF

> 1 e-copy on flash drive or CD

> Proposal guarantee

> Sealed package marked with:

> Proposer's Name

> Name of this RFP

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Proposer Instructions

Form of Proposal

Tabbed as described in Section III (B)

Loose-leaf ringed binder

Arial 12 pt.

Pages numbered

Encouraged Page Limit

25 double-sided pages (excluding Tab 1)

Tab 1 – General Info

> Executed Affidavit (Attachment A)

> Signed Conflict of Interest and Solicitation Transparency Disclosure Form (Attachment B)

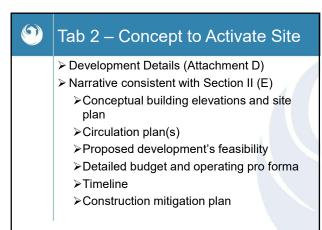
> Signed Federal Certifications (Attachment C)

> Executive Summary (Max 1 Page)

> Primary Contact

> Lead Developer

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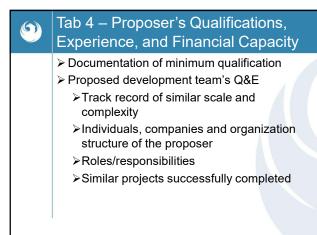
➤ Amount of Cash Payment to Purchase Site

➤ Tangible public benefits description

➤ Must be quantified if part of the proposed purchase price

- Must reflect minimum qualifications
- > Any requested City assistance
  - > No guaranteed City assistance

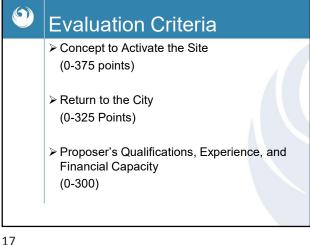
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Tab 4 – Proposer's Qualifications,
Experience, and Financial Capacity (Part 2)

Proposer's Financial Capacity
Clear funding strategy
Potential lenders of interest
Documentation of successfully working for the proposed funding entities
Tax credit info, if applicable

15



Evaluation Process

> Evaluation Panel may:

> Evaluate based on written proposals

> Interview all proposers

> Conduct a short-listing process and interview those proposers most likely to be successful based on the evaluation criteria

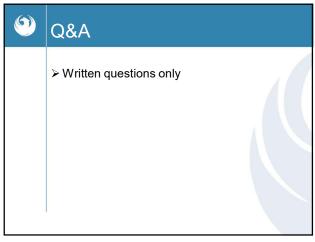
> Details in Section IV (A)

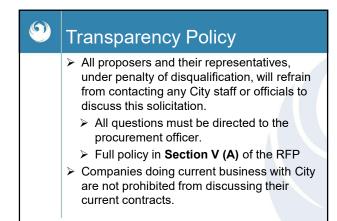
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24th St and Broadway Rd (Dr. Martin Luther King Jr. Blvd) Parcel Disposition and Redevelopment 11/07/2023

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